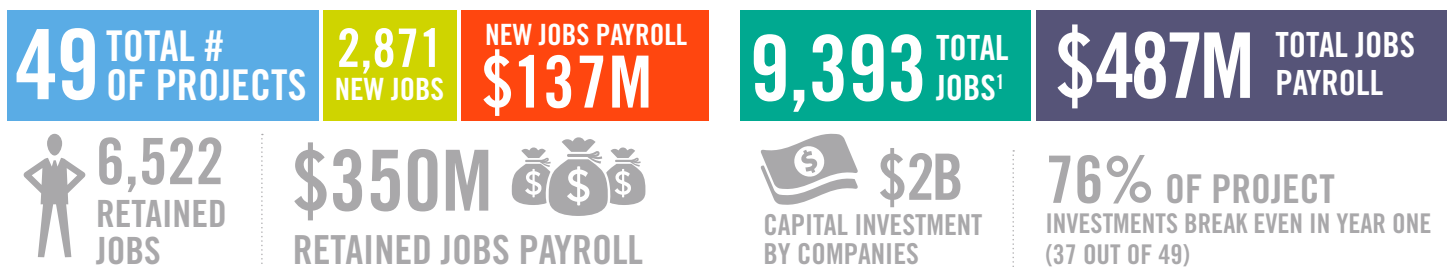


**METRICS SNAPSHOT:** JobsOhio focuses its economic development efforts on a diverse portfolio of targeted industries and business functions that drive the state's economy and have the greatest impact on job creation. Projects announced in the first quarter represent companies' job creation and capital investment commitments to be completed in Ohio over the next three years.

## Q1 2018 RESULTS



<sup>1</sup>Total jobs numbers can vary from quarter to quarter based on how many projects involved large employers.

**METRICS BY TARGETED INDUSTRY:** Of the 2,871 new job commitments from the first quarter of 2018, 89 percent came from existing Ohio companies while 11 percent came from attraction projects. Comparably, 14 percent of the total \$2 billion capital investment came from existing companies. These results reflect JobsOhio's effort to maintain strong relationships with our existing Ohio companies while attracting new companies.

INDUSTRIES	JOBS CREATED	RETAINED JOBS	CAPITAL INVESTMENT
<b>Advanced Manufacturing</b>	393	609	\$65M
<b>Healthcare</b>	686	1,709	\$93.4M
<b>Food and Agribusiness</b>	64	918	\$20.5M
<b>Information Technology</b>	70	120	\$500K
<b>Logistics and Distribution</b>	20	18	\$3.7M
<b>Automotive</b>	563	1,581	\$123.9M
<b>Financial Services</b>	719	501	\$3.3M
<b>Energy and Chemicals</b>	232	303	\$1.7B
<b>Aerospace and Aviation</b>	49	179	\$7.8M
<b>Other<sup>2</sup></b>	75	584	\$5.4M

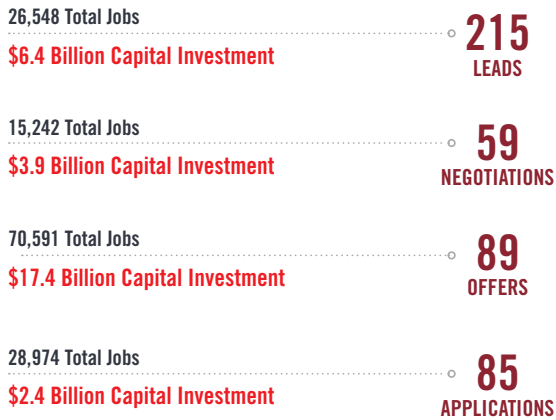
<sup>2</sup>Represents headquarters and back office.



# Q1 2018 UPDATE

**PROJECT PIPELINE:** The pipeline represents the potential deals that JobsOhio and its state and regional partners are working on to create job opportunities and capital investment in Ohio. This tool allows us to analyze data, view trends and develop strategies.

## ACTIVE PROJECTS BY STAGE<sup>3</sup>



**80,164 New Jobs, +44% over April 2017**

**\$30 Billion Capital Investment, flat to April 2017**

Data as of April 30, 2018

<sup>3</sup>Potential results if all projects are realized; includes new and retained jobs

**SELECTED Q1 PROJECTS:** Companies made significant job and capital investment commitments across multiple industries throughout Ohio during Q1 2018. These examples reflect the kinds of economic development successes Ohio is experiencing because of the collaborative efforts of JobsOhio, its regional network and many partners at the local level.

COMPANY	REGION	JOBS CREATED	CAPITAL INVESTMENT	INDUSTRY	PROJECT TYPE
Kadant Black Clawson LLC	Southwest	62	\$16M	Advanced Manufacturing	Consolidation
Honeymoon Paper Products Inc.	Southwest	40	\$444K	Advanced Manufacturing	Consolidation
E-Mek Technologies LLC	Western	50	\$250K	Information Technology	Expansion
Test-Fuchs Corp.	Northeast	29	\$800K	Aerospace and Aviation	New Location
PAS Technologies Inc.	Southeast	20	\$6.9M	Aerospace and Aviation	Expansion
Syncreon America Inc.	Northwest	8	\$1.3M	Automotive	Retention
Airstream, Inc.	Western	280	\$39.8M	Automotive	Expansion
Topre America Corp.	Western	200	\$72.6M	Automotive	Expansion
Aetna Resources LLC	Central	350	-	Healthcare	Expansion
Natural Essentials Inc.	Northeast	200	\$7.1M	Healthcare	Expansion
JM Smith Corp.	Northwest	50	\$16M	Healthcare	New Location
Sedgwick	Central	109	-	Financial Services	Expansion
Credit Adjustments Inc.	Northwest	500	-	Financial Services	Expansion
New Horizons Baking Company Inc.	Northeast	17	\$4M	Food and Agriculture	Expansion
Conagra Foods Packaged Foods LLC	Western	35	\$9.1M	Food and Agriculture	Acquisition
Midwest Retail Acquisition Inc.	Central	20	\$3.7M	Logistics and Distribution	Expansion
Fairmount Santrol Inc.	Northeast	27	-	Energy and Chemicals	Acquisition
St. Bernard Soap Company	Southwest	112	\$5.6M	Energy and Chemicals	Acquisition