



*DuPont groundbreaking, October 2019.*



Making an Impact for Ohio



White Castle tour, September 2019.

# About JobsOhio

Economic development is about creating a place where companies can thrive and individuals can enjoy a higher standard of living. JobsOhio plays a leading role in economic development and serves as a catalyst to accelerate growth by investing in communities, helping Ohio's businesses expand and attracting new companies to the state – all contributing to job creation, greater payrolls and more investment.

Making a difference is a core value for JobsOhio. Our strategies and programs are designed to improve the lives of Ohioans and strengthen the communities where they live.

In partnership with our state and local partners, JobsOhio has redefined economic development and epitomizes a model that others are trying to emulate across the country and around the globe.

## Strategic Initiatives

### Enhance Current Strategies

- Investment Philosophy
- Federal Installations
- Airports/Air Service
- Digital Connectivity

### Innovation

- Innovation Districts
- Innovative Partnerships:
  - Investments
  - Programming
  - Services

### Talent

- Seed Capacity:
  - 4-Year CS Degrees
  - Bootcamps
- Scale Talent-Matching Services for Clients

### Sites

- Planning and Site Prep
- Commercial Development
- Infrastructure and Readiness



## JobsOhio Programs

- Economic Development Grant
- Growth Fund Loan
- Research and Development Center Grant
- Revitalization Program
- Workforce Grant



## State of Ohio Programs

- Job Creation Tax Credit
- Data Center Tax Abatement
- Loan and Bond Funds
- 629 Roadwork Grant

JobsOhio Metrics	2016	2017	2018
Total Projects	284	272	266
New Jobs	20,603	22,788	27,071
New Jobs Payroll	\$994 Million	\$1.1 Billion	\$1.3 Billion
Retained Jobs	76,773	67,849	69,905
Retained Payroll	\$4.3 Billion	\$4.7 Billion	\$4.2 Billion
Capital Investments	\$4.6 Billion	\$9.6 Billion	\$9.6 Billion

## Funding

JobsOhio's funding model is **unlike the funding model for any other state economic development organization in the country** in that absolutely no tax dollars or other public dollars are used to support it:

- JobsOhio is a private nonprofit corporation wholly funded by an independent private source – the profits from the JobsOhio Beverage System (JOBS) liquor enterprise.
- JOBS liquor **profits** provide a stable funding source for economic development in Ohio, and JobsOhio has proved its effectiveness in using these funds and making smart investments to fulfill its mission.
- This allows JobsOhio to utilize a longer-term horizon for funding economic development activities, giving JobsOhio a competitive advantage over other state development organizations.

## Transparency and Accountability

The JobsOhio team and its board of directors are dedicated to the success of Ohio and the companies who invest in the state:

- To fulfill our mission of increasing capital investment and driving job growth, we hold ourselves to the highest standards of accountability, transparency, ethical conduct and responsible business practices.
- JobsOhio program dollars offered in executed economic development agreements are posted monthly on the JobsOhio website, providing a complete public reporting of how JobsOhio is spending its private dollars on efforts to attract and retain jobs.

## Breaking Down JobsOhio Funding



*This bottle illustrates proportions of \$21 spirituous liquor bottle revenues that fund JobsOhio.*

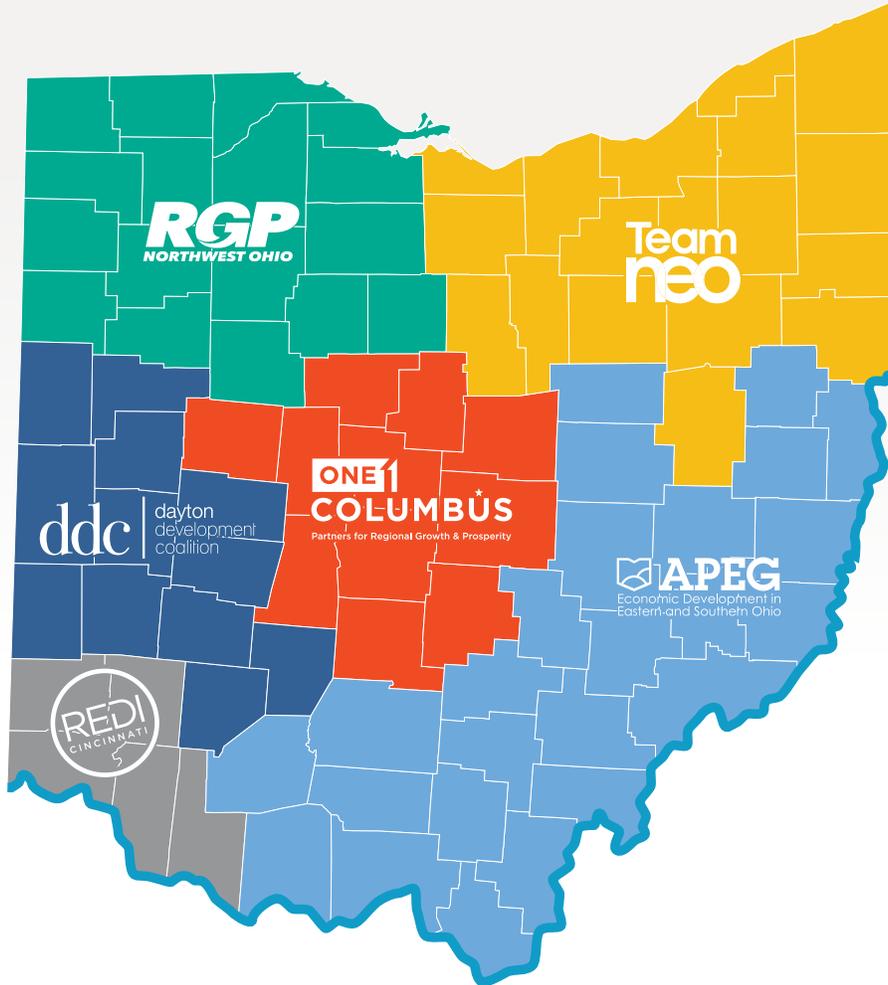
# A Collaborative Network

## JobsOhio Mission

JobsOhio is a private nonprofit corporation designed to drive job creation and new capital investment in Ohio through business attraction, retention and expansion efforts.

## One Mission, One State

JobsOhio and six regional economic development organizations work together with local elected and non-elected economic development officials to identify business solutions that lead to new investments in Ohio's communities. Together, these state, regional and local partners drive economic development throughout Ohio.



To learn about the partnerships and resources available in Ohio, visit [JobsOhio.com](http://JobsOhio.com) or reach out to our team:



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[JobsOhio.com](http://JobsOhio.com)

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